



Empowering Businesses to Drive Efficiency



# **ABOUT US**

NGN are a leading provider of fully managed voice & data solutions tailored to the SME & Enterprise arena. Our portfolio includes MPLS, VPLS, MDM, SIP, IPT & Mobility solutions. The NGN team have a real passion for service excellence which coupled with the extensive experience, consultative approach and innovative systems make for a truly unique, elegant and compelling proposition.

Our boutique style service enables companies to drive efficiencies through the optimisation of their networks and communications infrastructure. Our clients always have what they need at hand and in lightning speed without exception.

We have a broad understanding of communication technology across various platforms which enables us to lead with the best solution in line with your specific and unique requirements. We are innovators and love what we do and therefore all solutions provided by us are future proof & in line with the long term objectives of your business.

Our head office is based in London and we have a national coverage across the UK. All employees share the same vision and culture meaning whoever you speak with you are guaranteed a consistent and positive experience.

Our consultative approach and industry knowledge ensure your specific needs underpin all we discuss and deliver. We genuinely care about what we do and who we do it for so rest assured you are in safe hands.



## **ABOUT US**

We are your trusted consultants and will embed ourselves within your organisation to ensure we have a thorough understanding of your business and can identify areas where we can add value by driving operational efficiency and increasing your profitability. NGN deliver best value to our customers and our ethos is to build valued mutually beneficial partnerships.

## INTEGRITY

This is by far the most important value for us as it means that all expectations are set, agreed and understood from the start and that contentious issues are designed out of the process. To help adhere to this we provide a checklist signed by one of our directors prior to any instruction. The checklist will include details such as terms, SLA and support contacts to ensure you have transparent and clear understanding from the offset. In addition we also provide a shared, hosted folder, where all your signed contracts, Service Level Agreements, terms and conditions and account information are accessable to our partners 24/7, 365.

## DELIVERY

One of the most common issues with communications providers is that you get the wonderful story at the beginning about how you will benefit from a fantastic solution, amazing customer service etc. but when push comes to shove you are left waiting for responses and resolutions to problems, queries and faults. NGN are different and really set themselves apart by under promising and over delivering at all times. One of the ways we do this is by setting the correct expectations and keeping ownership of any issues till resolution. Furthermore we have strict SLA's in place which incorporate service credits to ensure you are never out of pocket. It is only because of our track record and relationships with our partners that we are able to provide this.



# **OUR SERVICES**



### MANAGED VOICE

SIP & WLR solutions that enable resilience, efficiency & scalability for all office and remote staff



MANAGED DATA

MPLS / VPLS WAN, Internet Access & Co-Location for voice & data communications



MANAGED IPT

Hosted / Hybrid IP telephony solutions including UC, Call recording, MI & contact centre



### MANAGED MOBILITY

Mobile airtime & hardware along with MDM for all office based & remote workers



## **ABOUT US**









I would have no difficultly highly recommending the professional services of this company to anyone looking for an entire communications overhaul or even simply renegotiating an existing solution package. Their attention to detail and exemplary customer service ethic is an excellent example of how businesses really should conduct themselves in the current tough trading environment.

### **IT DIRECTOR**

Manufacturers and Suppliers - Hampshire

Working with NGN is a partnership; they are as motivated to providing continued solutions and value adds. Our communications estate is now more manageable, along with cheaper bills. NGN have been able to support our company growth with advanced technology and their expert advice.

#### **IT SUPPORT ANALYST**

Healthcare - Nottingham

INGN always responds quickly, deals with things professionally and acts swiftly all through our business relationship. To my surprise, NGN proactively proposed cost savings to us before we asked. This is a rare feather in your cap. I also noticed that NGN shows passion in delivery and strives to be on top of their game.

#### **GROUP IT DIRECTOR**

Sport and Leisure Retailer - Surrey



### NGN

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